



Nagindas Khandwala College (Autonomous)

Name of the Programme: B Com (Banking and Insurance)
Programme Code: UCBBI

PROGRAMME OBJECTIVES

PO1: Demonstrate ability to be employed in Banks, Insurance Companies and Corporates in areas like finance, accounting, auditing, human resource, marketing, risk management, Information Technology or to start their own business to become an entrepreneur.

PO2: Grow professionally with their knowledge and skill and develop a passion for Lifelong Learning.

PO3: Develop the capability to use various technical ICT tools (like spreadsheet) and accounting software to work in computerized accounting set up.

PO4: Demonstrate high standard of ethical conduct, positive attitude and societal responsibilities.

PROGRAMME OUTCOME (PO)

After completing three years of B.Com. (Banking and Insurance) program, the learners will:

PO – 1: Acquire comprehensive knowledge of Banking, Insurance, Accounting, Finance, Auditing, Indian Laws governing Banking and Insurance sector, Economics, Management and Tax. (Comprehensive Knowledge)

PO – 2: Understand and use communication skills, soft skills, and Presentation skills with the help of Technology like Microsoft Word, Microsoft Excel, and Microsoft PowerPoint presentation (Information and Communication Technology)

PO – 3: Prepare financial statements of Joint Stock Companies, Banking Companies and Insurance Companies using accounting principles, concepts, conventions, and accounting standards in India.(Critical Thinking, Problem solving and Analytical Reasoning)

PO – 4: Pursue higher education and research in the field of commerce, accounting, management and finance. (Research related skills)

PO – 5: Develop ethical value systems, awareness about gender issues & environmental sustainability to be successful in business and personal life (Moral, Ethical and Environmental Awareness)

PO – 6: Design and apply strategies for becoming employable in the market & develop Business ventures for entrepreneurship through knowledge and skills acquired form self-paced and self-directed learning. (Life Long Learning)



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Semester-I
1. Business communication-I
2011UBIBC

Course objectives:

1. To develop awareness of the complexity of the communication process
2. To develop effective listening skills in students so as to enable them to comprehend instructions and become a critical listener
3. To develop effective oral skills so as to enable students to speak confidently interpersonally as well as in large groups
4. To develop effective writing skills so as to enable students to write in clear, concise, persuasive and audience centred manner

Course Outcome:

Upon successful completion of the course, the learner will be able to:

CO1: Acquire conceptual knowledge on theories of communication. (level: understand)

CO2: Develop transparency in communication by overcoming barriers to communication. (level: Apply)

CO3: Demonstrate business letter writing and personal correspondence under different situations (level: Apply)

CO4: Equip them with appropriate language writing in the field of commerce and management (level: Apply)

2. Principles of Management
2012UBIPM

Course Objectives:

1. To help the students gain understanding of the functions and responsibilities of managers.
2. To provide them tools and techniques to be used in the performance of the managerial job.
3. To enable them to analyze and understand the environment of the organization.
4. To help the students to develop cognizance of the importance of management principles.



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Course Outcome:

Upon successful completion of the course, the learner will be able to:

CO1: Learn the Principles of Management in traditional & modern scientific way. (level: understand)

CO2: Describe the details about Planning, organizing, directing and controlling (level: Understand)

CO3: Equip with the strategies of strategic management in business (level: Understand)

CO4: Demonstrate social responsibility of Management with ethics and values (level: understand)

**3. Foundation Course – I
2013UBIFC**

Course Objectives:

- 1) To enhance the understanding of the structure of Indian society.
- 2) To orient learners towards the various aspects of disparity.
- 3) To orient learners about the political system in India.
- 4) To create an interest in learners towards the Indian Constitution and their rights and duties.

Course Outcomes:

After completion of this course the learner will be able to:

CO1: Enhance the understanding of structure of Indian society (Level: Understanding)

CO2: Apply the understanding of linguistic diversity, inter- group conflicts and gender disparity in real life situations (Level: Apply)

CO3: Analyze the basic features of Indian constitution and fundamental duties as Indian citizen (Level: Analyze)

CO4: Analyze complex social problems such as inequalities faced by people with disabilities and develop suggestions to mitigate such problems (Level: Create)

**4. Business Economics – I
2014UBIBE**

Course Objectives:

1. To provide a clear understanding and firm foundation of basic microeconomic concepts related to business.



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2. To understand the basic cost, revenue and break-even concepts in business. To receive an in-depth knowledge of various markets.
3. To measure the performance of the firm under different market situations
4. To demonstrate production function, break even and cost concepts applicable in business models

Course Outcomes:

After completion of this course the learner will be able to:

CO1: learn economics in context of business at micro level (Level: Understanding)

CO2: Perform supply and demand analysis to analyze the impact of economic events on Markets (Level: Apply)

CO3: Evaluate the factors affecting firm behavior, such as production and costs (Level: Apply)

CO4: Apply pricing methods used in the field of business through case study method (Level: Create)

5. Financial Accounting – I 2015UBIFA

Course Objectives:

1. To enhance the understanding of conceptual knowledge of financial accounting and to impart skills for recording various kinds of business transactions.
2. To understand the concept of recording, classifying, and summarizing the transactions in the books of accounts,
3. To orient learners towards understanding the Bank reconciliation statements. And to teach the learner the method of preparation of final accounts.
4. To make them understand the whole process of issue of Shares and Debentures.

Course Outcome:

Upon successful completion of the course, the learner will be able to:

CO1: Acquire conceptual knowledge of basics of accounting in accordance with standards. (level: understand)

CO2: Develop the skill of recording classifying and summarising accounting transactions. (level: Apply)



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CO3: Equip with the knowledge of accounting process and preparation of final accounts of sole trader and manufacturer (level: Apply)

CO4: Determine the process of Issue of shares and Debentures. (level: understand)

6. Environment and Management of Financial Services 2016UBIEM

Course Objectives:

1. To enhance the understanding of the structure of Indian financial system and also to understand the difference it has with financial system of developed countries.
2. To develop a knowledge of financial system – money market, capital market, foreign exchange market and commodity market.
3. To orient learners about the regulatory mechanism in Indian banking sector and Insurance sector.
4. To create an interest in learning the importance of various banking services and insurance products

Course Outcomes:

After completion of this course the learner will be able to:

CO1: Understand the Indian Financial system in depth (Level: Understanding)

CO2: Equipped with the concept of banking and its operations (Level: Understanding)

CO3: Equipped with the concept of Insurance and its operations (Level: Understanding)

CO4: Recognize the role of regulatory authorizes like RBI, IDRA, SEBI (Level: Create)

7. Quantitative Methods 2017UBIQM

Course Objectives:

1. To enhance the logical and analytical thinking of learners.
2. To orient learners towards the various aspects of data and its measures
3. To orient learners towards understanding of various statistical measures
4. To create an interest in learners towards calculation of statistical inferences and interpretation of data

Course Outcome:



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After completion of this course the learner will be able to:

CO1: Understand basic statistical concepts such as statistical collection, statistical series, tabular and graphical representation of data (Level: Understanding)

CO2: Apply the measure of Dispersion, co-variance, Co-relation and Regression. (Level: Apply)

CO3: Apply the measure of Dispersion, co-variance, Co-relation and Regression. (Level: Apply)

CO4: Predict values of strategic variables using index numbers. (Level: Create)

Semester –II

**1. Business Communication-II
2021UBIBC**

Course Objectives:

- To develop awareness of the complexity of the communication process in group.
- To develop effective presentation skills in students so as to enable them to comprehend topics and present them in a simple and lucid manner.
- To develop effective writing skills so as to enable students to write in clear, concise and persuasive manner during business correspondences.
- To demonstrate effective use of communication technology

Course Outcome:

Upon successful completion of the course, the learner will be able to:

CO1: Apply conceptual the presentation skills in real life business problems. (level: Apply)

CO2: Effectively use the communication skills in group meetings, conferences and public speaking (level: Apply)

CO3: Construct different types of letters used in daily course of business (level: create)

CO4: Comprehend with better report writing skills (level: Apply)

**2. Organisational Behaviour
2022UBIOB**

Course Objectives:

1. To provide basic knowledge of key approaches and Models relating to Organizational Behavior.



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2. To identify specific steps managers can take to motivate the employees.
3. To understand ways of acting effectively and finding ways for controlling human behavior.
4. To apply different concepts relating to managing of conflicts, change, time and stress.

Course Outcome:

Upon successful completion of the course, the learner will be able to:

CO1: understand the Organisational structure of companies (level: Understand)

CO2: Effectively understand the behaviour of individuals in an organisation (level: Understand)

CO3: Effectively understand the behaviour of groups in an organisation (level: Understand)

CO4: Comprehend the theories of motivation and resolve conflict in organisation (level: Apply)

**3. Foundation Course – II
2023UBIFC**

Course Objectives:

1. To widen the scope of the learner in understanding the issue of globalisation and its impact on the Indian society
2. To delve deeper into the softer issues of human existence like human rights and ecology
3. To enhance the knowledge of learner in terms of changes in the contemporary society and to become aware of critical issues like conflict and stress.
4. To emphasize more on managing the present-day problems of conflict and stress.

Course Outcomes:

After completion of this course the learner will be able to:

CO1: Enhance the understanding of impact of globalisation of Indian Society, human rights, environmental degradation and stress in contemporary society (Level: Understanding)

CO2: Apply the understanding of above concepts in real life situations (Level: Apply)

CO3: Analyse the causes of Farmer's suicides, environmental degradation, stress and conflict in Society. (Level: Analyse)



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CO4: Analyse complex social problems such as violation of human rights, conflicts in society and develop suggestions to conflict resolution and creation of peace and harmony in societ. (Level: Create)

4. Business Law 2024UBIBL

Course Objectives:

1. To widen the scope of the learner in understanding law of Contract
2. To develop an inclination towards understanding sale of goods Act, 1930
3. To enhance the knowledge on Negotiable instrument Act 1881
4. To provide an overview of Consumer Protection Act, 1986

Course Outcome:

Upon successful completion of the course, the learner will be able to:

CO 1: Demonstrate recognition of the requirements of the contract agreement (Level: Understand)

CO 2: Demonstrate recognition of transactions involving the Sales of Goods Act (Level: Understand)

CO 3: Demonstrate recognition of transactions involving the Negotiable instruments (Level: Understand)

CO 4: Demonstrate recognition of consumer protection (Level: Understand)

5. Financial Accounting – II 2025UBIFA

Course Objectives:

1. To enhance the understanding of conceptual of valuation of goodwill and shares.
2. To understand the process of buy back of equity shares.
3. To demonstrate the accounting entries and the methods of redemption of Preference shares.
4. To orient then in understanding the accounting entries and the methods of redemption of debentures.

Course Outcome:



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Upon successful completion of the course, the learner will be able to:

CO1: Acquire conceptual knowledge of valuation of Goodwill and Shares. (level: understand)

CO2: Identify and Analyse the process and method of buyback of Equity Shares. (level: Apply)

CO3: Recognise and Analyse the process of Redemption of Preference shares (level: Apply)

CO4: Determine and Analyse the process of redemption Debentures. (level: Apply)

6. Principles and Practices of Banking and Insurance 2026UBIPP

Course Objectives:

1. To make the students understand the various services offered
2. To highlight the innovations in Banking sector
3. To give them an overview about insurance industry.
4. To make the students understand various principles, provisions that govern the Insurance sectors and its products

Course Outcome:

Upon successful completion of the course, the learner will be able to:

CO 1: Understand the general regulations of banking sector (Level: Understand)

CO 2: Recognition the innovative products offered by banks (Level: Understand)

CO 3: Understand the general regulations of Insurance sector (Level: Understand)

CO 4: Recognition of difference products offered by Insurance business (Level: Understand)

7. Quantitative Methods-II 2027UBIQM

Course Objectives:

1. To enhance the creative and logical thinking of learners.
2. To orient learners towards the various aspects of business research by understanding concepts of population and sample.
3. To orient learners towards understanding relationship between variables.
4. To create an interest in learners towards problem solving through statistical techniques.

Course Outcome:



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After completion of this course the learner will be able to:

CO1: Understand economic indicators and recognize testing of Hypothesis (Level: Understanding)

CO2: Differentiate between ratio, proportion, Linear programming techniques and its application. (Level: Apply)

CO3: Apply the concept of metrics and Determinants in business and economics. (Level: Apply)

CO4: Evaluate the investment options using statistical techniques (Level: Apply)

Semester –III

1. Financial Markets 1731UBIFM

Course Objectives:

1. To develop awareness of the structure of Indian financial systems.
2. To acquaint learners with financial markets,
3. To make them understand the commodities markets and
4. To give an overview of derivatives market.

Course Outcome:

After completion of this course the learner will be able to:

CO1: Understand the structure of Indian Financial system (Level: Understanding)

CO2: Recognize the elements of financial markets in India (Level: Understanding)

CO3: Describe the functions and products of commodities market. (Level: Understanding)

CO4: Distinguish between the different types of derivatives. (Level: Understanding)

2. Information Technology in Banking & Insurance – I 1732UBIIT

Course Objectives:

- To provide basic knowledge of E-commerce and



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- To explain the process of E-Banking.
- To teach them Ms Excel and its application
- To sensitise the students regarding cyber laws and cyber securities.

Course Outcome:

After completion of this course the learner will be able to:

CO1: Understand the elements of E-commerce (Level: Understanding)

CO2: Recognize the process and application of e-banking (Level: Application)

CO3: Apply the Excel formulas in calculation of interest and other areas in banking and insurance
(Level: Apply)

CO4: Equip them with cyber laws and cyber security in digital platforms. (Level: Understanding)

**3. Financial Management- I
1733UBIFT**

Course Objectives:

1. To acquire the skills necessary to manage a financial firm.
2. To describe and apply financial concepts, theories, and tools
3. To evaluate the role of finance manager in taking Investment decisions through capital budgeting.
4. To evaluate the financial decisions of the firm.

Course outcome:

Upon successful completion of the course, the learner will be able to:

CO 1: Describe the various short term and long-term sources of finance (Level: Understand)

CO 2: Apply the techniques of compounding and discounting for financial planning. (Level: Apply)

CO 3: Evaluate projects using capital budgeting techniques (level: Analyze)

CO 4: Enumerate the correct decisions on cost of capital and capital structure of the company.
(Level: Apply)



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4. Management Accounting 1734UBIMA

Course Objectives:

1. To widen the scope of the learner towards Accounting in Managerial decisions
2. To develop an inclination towards understanding financial statement analysis of companies.
3. To enhance the practical knowledge managing working capital
4. To inculcate the importance of profit and policies relating to dividends.

Course Outcome:

Upon successful completion of the course, the learner will be able to:

CO 1: Describe the various management accounting techniques useful for decision making (Level: Understand)

CO 2: Analyse the financial statements and calculate financial ratios of different companies (Level: Apply)

CO 3: Prepare Cash Flow and Funds Flow statements this helps in planning for intermediate and long-term finances. (level: Apply)

CO 4: Calculate the working capital requirements of trading and manufacturing companies (Level: Apply)

5. Direct Taxation 1735UBIDT

Course Objectives:

1. To enhance the understanding of conceptual knowledge basic terms used in taxation laws.
2. To understand the various heads of income.
3. To orient learners towards understanding the various deduction from income.
4. To compute the total income of individuals

Course Outcome:



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Upon successful completion of the course, the learner will be able to:

CO 1: Acquire the complete knowledge of basic concepts of income tax (Level: Understand)

CO 2: Compute the income under various heads taking into consideration the exempted incomes (Level: Apply)

CO 3: Calculate the taxable income after the eligible deductions. (level: Apply)

CO 4: Calculate the taxable income for individuals (Level: Apply)

6. Risk Management 1936UBIRM

Course Objectives:

1. To make the students understand the foundation of risk management.
2. To make them well verse in capital market risk management
3. To give them detailed understanding of credit market risk management
4. To give them an overview about risk measurement.

Course Outcome:

Upon successful completion of the course, the learner will be able to:

CO 1: Acquire the complete knowledge of basic concepts risk management (Level: Understand)

CO 2: Enumerate the risks involved in capital market (Level: Understand)

CO 3: Describe credit risk management in banking sector (Level: Understand)

CO 4: Apply various techniques of risk management to mitigate the risk (Level: Apply)

7. Foundation Course-III (Human Resource Management) 1937UBIFC

Course Objectives:

1. To orient learners towards the various aspects of human resource management.
2. To orient learners towards understanding procedure of planning and recruitment.
3. To create an interest in learners towards benefits of training and development.
4. To make them understand the concept of compensation

Course Outcome:



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After completion of this course the learner will be able to:

CO1: Understand the framework of management of Human Resources. (Understand)

CO2: Describe the process of planning and recruitment of human resources. (Understand)

CO3: understand the importance of training and development and compensation policies. (Understand)

CO4: Apply the above concepts in solving problems through case studies. (Apply)

Semester –IV

1. Corporate & Securities Law 1741UBICL

Course Objectives:

1. To develop overview of company law.
2. To develop understanding of regulatory framework governing stock exchanges in India.
3. To give them an understanding of Securities and Exchange board of India.
4. To enhance the working of Depositories Act.

Course Outcomes:

Upon successful completion of the course, the learner will be able to:

CO 1: Understand the various provisions of Company Law (Level: Understand)

CO 2: Demonstrate recognition of Securities contract regulation Act (Level: Understand)

CO 3: Understand and be aware of role of SEBI (Level: Understand)

CO 4: Demonstrate recognition of The Depositories Act (Level: Understand)

2. Information Technology in Banking & Insurance – II 1942UBIIT

Course Objectives:

1. To provide basic awareness about E-banking business models
2. To make them understand about the induction of techno management.
3. To understands ways of application of IT in banking.
4. To apply concepts of Ms-office.



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Course Outcome:

After completion of this course the learner will be able to:

CO1: Understand the various e-banking models. (Level: Understanding)

CO2: Understand the trends in banking and Information Technology including crypto currency (Level: Apply)

CO3: Apply of IT in banking and other companies for digital payment. (Level: Apply)

CO4: Practical application of MS OFFICE in boosting business performance (Level: Apply)

**3. Financial Management –II
1743UBIFM**

Courses Objectives:

1. To widen the scope of the learner in management of working capital in business enterprises
2. To delve deeper into the components of working capital
3. To enhance the knowledge of learner in terms of planning finances
4. To provide broad understanding of the financial policy and corporate strategies.

Course Outcome:

After completion of this course the learner will be able to:

CO1: Understand and Apply determination of working capital of trading and manufacturing concerns. (Level: Understanding and Apply)

CO2: Manage inventory, receivables and cash in an efficient manner through the various models and techniques available at disposal (Level: Apply)

CO3: Apply the technique of budgeting and budgetary control in drafting functional, fixed, flexible and master budget. (Level: Analyze)

CO4: Evaluate the companies in context to the level of leverage applicable to the companies (Level: Analyze)

**4. Cost Accounting
2044UBICA**

Course Objectives:

1. To widen the scope of the learner in understanding concepts of costing.



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2. To develop an inclination towards classification of cost and preparation of cost sheet.
3. To enhance the practical knowledge on application of standard costing
4. To enhance the practical knowledge on application of Marginal costing.

Course Outcome:

After completion of this course the learner will be able to:

CO1: Understand the significance of cost accounting in the modern economic environment. (Level: Understanding)

CO2: Apply cost accounting methods to evaluate and project business performance through marginal costing (Level: Apply)

CO3: Apply the technique of standard costing in controlling material, labour and overheads expenses. (Level: Analyze)

CO4: Evaluate the progress of contract and project business performance through contract costing (Level: Analyze)

**5. Business Economics-II
1745UBIBE**

Course Objectives:

1. To provide a clear understanding and firm foundation of basic macroeconomic concepts related to business.
2. To understand the basic concept of money, inflation, monetary policies and fiscal policies
3. To create awareness about the theories and issues of international trade.
4. To explain the business problems through case study method.

Course Outcomes:

After completion of this course the learner will be able to:

CO1: Demonstrate a familiarity with macroeconomics concepts of National Income, Money Demand and Supply, Monetary Policy and Fiscal Policy. (Level: Understanding)

CO2: Apply the formulae of calculation of GNP, GDP, NNP and National Income at Current and Constant Prices. (Level: Apply)



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CO3: Analyze the economic situations of recession, inflation, unemployment and the application of macroeconomic policies (Level: Analyse)

CO4: Apply the theoretical concepts to the case studies depicting the economic situations and develop suggestions to rectify the same. (Level: Create)

6. Business Ethics and Corporate Governance 1946UBICG

Course Objectives:

1. To make the students understand the importance of business ethics
2. To give them an overview of corporate governance in corporate world
3. To make the students understand various responsibility of business houses towards society and code of conduct of business houses.
4. To make them aware about the causes and ill effects of corruption in business and on society at large.

Course Outcome:

After completion of this course the learner will be able to:

CO1: Understand the importance of Business ethics and values in business . (Level: Understand)

CO2: Highlight the various corporate governance reports at national and International level. (Level: Understand)

CO3: Describe the code of conduct and corporate social responsibility of various groups through cases. (Level: Apply)

CO4: Sensitize towards the problems of corruption and ways to eradicate it through cases. (Level: Apply)

7. Foundation Course – IV (Introduction to International Business) 1947UBIFC

Course Objectives:

1. To study the role that international trade and investment, currency movements, international financial markets.
2. To create awareness about international institutes like world bank, IMF etc
3. To help them in understanding the procedures of Import and export
4. To make them aware of the importance of international marketing and human resource management at border perspective.



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Course Outcome:

After completion of this course the learner will be able to:

CO1: Know the concept of international trade and business. (Level: Understand)

CO2: Introduction to the bureaucratic and administrative aspect of international business. (Level: Understand)

CO3: Make use of these concepts in modern day organization through study of case studies. (Level: Apply)

CO4: Highlight the opportunities and threats in the dynamic global business environment. (Level: Apply)

Semester –V

**1. International Banking and Finance
1851UBIIB**

Course Objectives:

1. To study the role that international trade and
2. To understand investment, currency movements, derivative instruments, hedging strategies, international financial markets
3. To understand the role of international agreements and institutions play in the management of multinational corporations.
4. To know the international Banking Operations

Course Outcome:

After completion of this course the learner will be able to:

CO1: Understand the fundamental of International Business. (level: Understand)

CO2: Describe the international capital and risk market. (level: Understand)

CO3: Demonstrate the foreign exchange market with examples. (level: Apply)

CO4: Evaluate the International Banking Operations (level: Analyse)

**2. Research Methodology
1852UBIRM**

Objectives:



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1. To provide basic knowledge of research
2. To understand the method of data collection and data processing
3. To understand ways of analysing data and ways to interpret them.
4. To apply advanced statistical techniques and reporting the research outcome.

Course Outcome:

After the completion of the course the Learner will be able to:

CO1: Identify and discuss the complex issues inherent in selecting a research problem, selecting an appropriate research design, and implementing a research project. (Level: Understanding)

CO2: Employ appropriate research approaches including sampling, data collection and questionnaire design for specific business problems. (Level : Apply)

CO3: Develop advanced critical thinking skills and demonstrate enhanced writing skills. (Level: Apply)

CO4: Develop a research proposal (Level: Create)

**3. Actuarial Analysis in Banking and Insurance
1853UBIAA**

Course Objectives:

1. To widen the scope of the learner in understanding the terms used in actuarial analysis.
2. To delve deeper understanding of various models and
3. To have in-depth understanding of methods used in calculation of claims by statistical techniques.
4. To enhance the knowledge of learner in term of application of probabilities and statistics in actuarial science.

Course Outcome:

After completion of this course the learner will be able to:

CO1: Analyse actuarial data using advanced statistical techniques (level: Apply)

CO2: Calculate quantities such as premiums, reserves and superannuation contribution rates using actuarial techniques (level: Apply)

CO3: Analyse real and hypothetical problems in insurance and superannuation (level: Apply)



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CO4 Demonstrate creativity and initiative in application of knowledge to problem solving and innovation (level: Apply)

4. Financial Reporting and Analysis 1854UBIFRA

Course Objectives:

1. To widen the scope of the learner in preparation of final accounts of Banking and
2. To give an overview of final accounts of Insurance companies.
3. To give an idea by demonstration of drawing final accounts of Companies.
4. To enhance the application of IFRS and preparation of cash flow statement.

Course Outcome:

After completion of this course the learner will be able to:

CO1: Understand the technical terms and apply the knowledge in preparation of Banking Company Final Accounts. (level: Apply)

CO2: Understand the technical terms and apply the knowledge in preparation of Insurance Company Final Accounts. (level: Apply)

CO3: Understand the technical terms and apply the knowledge in preparation of Company Final Accounts taking into account accounting standards. (level: Apply)

CO4: Apply the knowledge in preparation of Cash flow statement and Focus on Ethical behavior of the professional accountants. (level: Apply)

5. Auditing-I 1855UBIAD

Course Objectives:

1. To enhance the understanding of conceptual knowledge auditing in business enterprises.
2. To understand basic principles governing an audit and types of audit.
3. To orient learners towards understanding the stages in auditing like planning, documenting, evidence collection etc.
4. To enumerate the steps in audit of Income and Expenditure and Assets and Liabilities.

Course Outcome:



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After completion of this course the learner will be able to:

CO1: Understand the technical terms, basic principles and broad structure of types of audit. (level: Understand)

CO2: Recognize the steps for preparing an audit plan, audit programme and audit documentation. (level: Understand)

CO3: Enumerate and test the design of internal control for companies. and internal audit in conduct of statutory audit. (level: Understand)

CO4: logically arrange the steps in audit of Income and Expenses and Verification of Assets and Liabilities (level: understand)

**6. Financial Services Management
1856UBIFS**

Course Objectives:

1. To make the students understand the various financial services
2. To give them an overview about services like Mutual Fund, Factoring and Forfeiting.
3. To make the students understand securitization and Debt and Depositories
4. To give an overall of Housing Finance and Consumer Finance.

Course Outcome:

After completion of this course the learner will be able to:

CO1: To Identify the various fund based and fee-based services (Level: Understanding)

CO2: Apply fundamental concepts of forfeiting and factoring as creation of charge in domestic and international business (Level: Apply)

CO3: Analyse the emergence of housing finance and consumer finance in India (Level: Analyse)

CO4: Design a mutual fund portfolio as per the risk appetite of individuals (level: Create)

Semester-VI

**1. Wealth Management
2061UBIWM**

Course Objectives:

1. To develop awareness of managing wealth of different persons.
2. To create awareness about the various strategies of wealth management
3. To give idea about Financial Planning and Calculations of wealth,



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4. To make planning for retirement and estates.

Course Outcome:

CO1: Explain the role of financial planners (Understanding)

CO2: Understand the valuation and selection criteria of major investment products and financial securities in order to implement a financial plan (Understanding)

CO3: Employ the concept of creation of instruments to distribute estate and non-estate assets (Apply)

CO4: Create and assess the effectiveness of retirement strategies such as superannuation funds and self-managed superannuation funds. (Create)

**2. Internship Based Project Work
1962UBIIP**

Course Objectives:

1. To make the students employable
2. To help the students understand the application of subject knowledge in practical life.
3. To foster the students with required skill development
4. To enable the students to get exposed to work culture and understand the corporate dynamics.

Course Outcomes:

After the completion of the Course, the Learner will be able to:

CO1: Grab the opportunity to work in the office environment and become employable. (Understanding)

CO2: Evaluate the various situations that arise in a corporate world and to apply the concepts in real life. (Understanding)

CO3: Explore a career path and network with professionals in the field. They can apply their theoretical knowledge in the work field and develop skills to maneuver the corporate world. (Apply)

CO4: Discuss the various experiences to the mentors and report it in a systematic manner. Demonstrate the same through power point presentation and viva. (Analyse and create)

**3. Marketing in Banking and Insurance
1863UBIMK**

Course Objectives:

1. To widen the scope of the learner in understanding the concept of marketing.
2. To make them aware of the importance of consumer behaviour
3. To delve deeper into the problems of rural marketing.
4. To enhance the knowledge of learner in terms of changes the styles of marketing from traditional to modern.



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Course Outcome:

After completion of this course the learner will be able to:

CO1: Identify the key issues of marketers of financial services due to the peculiar characteristics of services (Level: Understanding)

CO2: Comprehend the key external influences in the marketing of financial services (Level: Apply)

CO3: Analyse the customer encounter management and managing customer information for marketing decisions (Level: Analyse)

CO4: Design ways to overcome the challenges of 21 st century to the banking and insurance service providers (Level: Apply)

CO5: Synthesize efficient algorithms without any error in common engineering design situations (Level: Create)

**4. Security Analysis and Portfolio Management
1864UBISM**

Course Objectives:

1. To widen the scope of the learner in understanding the role of portfolio managers.
2. To understand the method of valuation of portfolio management.
3. To develop an inclination towards understanding the fundamental and technical analysis.
4. To enhance the practical knowledge efficient market theory and CAPM

Course Outcome:

After completion of this course the learner will be able to:

CO1: Understand the technical terms used in field portfolio management. (level: Understand)

CO2: Apply the Valuation methods in valuation of selected portfolios. (level: Apply)

CO3: Compare the difference between Fundamental and Technical Analysis. (level: Understand)

CO4: Analyse the efficient market theories and calculate the CAPM (level: Analyse)

**5. Auditing-II
1865UBIAD**

Course Objectives:

1. To enhance the understanding of conceptual knowledge of auditing in limited companies.



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2. To give an over view of process of audit in banking companies in India
3. To give an understanding of procedure of audit in insurance companies in India
4. To orient learners towards understanding the new areas of auditing and consequences of misconduct in professional capacity as chartered accountants.

Course Outcome:

After completion of this course the learner will be able to:

CO1: Identify the steps needed to prepare for an audit of Companies and report results thereon. (level: Understand)

CO2: Know the steps for performing an audit and report results of a Banking Company. (level: Understand)

CO3: Know the steps for performing an audit and report results of an Insurance Company. (level: Understand)

CO4: Apply auditing practices to different nature of Concerns in the changing business environment with professional ethics. (level: Analyse)

**6. Banking Aspects in Business
1966UBIBAB**

Course Objectives:

1. To make the students understand the importance of entrepreneurship management and its concepts.
2. To make the students understand various concepts in turnaround management and methods to revive the sick industrial units and role of financial institutes.
3. To create awareness about the restructuring of corporates through various methods
4. To understand the role of financial institutions.

Course Outcome:

After completion of this course the learner will be able to:

CO1: Know the diverse role of bankers in corporate level business activities. (Understand)

CO2: Get an exposure to investment and merchant banking functions in corporate world. (Understand)

CO3: Utilizing these concepts in real world organizations through case studies. (Apply)



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CO4: Review the challenges and myriad opportunities available for financial sector. (Analyse)

PO CO Mapping Matrix - 2020-21 for B. Com (Banking and Insurance)

Semester	Course	Course Code	PO-1	PO-2	PO-3	PO-4	PO-5	PO-6
Sem 1	BC-1	2011UBIBC	*	*			*	*
	POM	2012UBIPM	*	*	*			*
	FC-I	2013UBIFC	*	*			*	*
	B. Eco	2014UBIBE	*	*	*			*
	FA-I	2015UBIFA	*		*	*		*
	EMFS	2016UBIEM	*	*			*	
	QM-I	2017UBIQM	*		*	*		*
Sem 2	BC-II	2021UBIBC	*	*				*
	OB	2022UBIOB	*	*			*	*
	FC – I	2023UBIFC	*	*			*	*
	BL	2024UBIBL	*		*		*	
	FA- II	2025UBIFA	*		*	*		*
	PPBI	2026UBIPP	*	*				*
	QM-II	2027UBIQM	*		*	*		*
Sem 3	F. Markets	1731UBIFM	*			*		*
	IT-I	1732UBIIT	*	*	*			*
	F. Mgt-I	1733UBIFT	*		*	*		*
	MA	1734UBIMA	*		*			*
	DT	1735UBIDT	*		*			*
	RM	1936UBIRM	*		*	*		
	FC-III (HRM)	1937UBIFC	*	*			*	*
Sem 4	CL	1741UBICL	*		*			*
	IT-II	1942UBIIT	*	*		*		*
	FM-II	1743UBIFM	*		*	*		*
	CA	2044UBICA	*		*	*		



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	B. Eco-II	1745UBIBE	*	*				*
	BE&CG	1946UBICG	*	*			*	*
	FC-IV IB)	1947UBIFC	*	*			*	*
Sem 5	IBF	1851UBIIB	*	*				*
	RM	1852UBIRM	*		*	*		*
	AA	1853UBIAA	*		*	*		
	FRA	1854UBIFRA	*		*		*	*
	ADT	1855UBIAD	*	*			*	
	FSM	1856UBIFS	*	*				*
Sem 6	WM	2061UBIWM	*		*			*
	Internshi p	1962UBIIP	*	*		*		*
	Marketin g	1863UBIMK	*	*				*
	SAPM	1864UBISM	*		*	*		*
	ADT	1865UBIAD	*	*	*		*	
	BAB	1966UBIBAB	*	*				*